

# Fortune 500 Financial Data Services Company



**Business  
Success Case**

**PANDUIT®**  
infrastructure for a connected world



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## OUTCOME

Direct and future effects experienced by customer.

04

## OUTCOME

Panduit and Cisco Services successfully streamlined this project that would typically take over a year to accomplish in just 90 days. Installation challenges that could have greatly affected expenditures and revenue generation were avoided due to the use of validated architectures and the converged infrastructure solution. The Financial Data Services Company successfully exceed deployment expectations by delivering on-time and within budget.



## ECOSYSTEM

Working together to deliver ideal outcome for customer.

03

## ECOSYSTEM

- Cisco Enterprise AM and SE
- Cisco Advanced Services
- Panduit AM, SE, and Services
- Panduit Certified Installer



## SOLUTION

Tactful infrastructure, deployment and installation plans to achieve customer goals.

02

## SOLUTION

Through a consultative approach, Panduit Advisory Services and Cisco Advanced Services joined together to identify several opportunities to help design an optimized solution. By utilizing Cisco ACI, Nexus 9000, UCS, Panduit Converged Infrastructure Solutions and Panduit Intelligent Monitoring Solutions the Financial Data Services Company could rapidly deploy and achieve desired goals; as well as push beyond immediate needs with a standardized, sustainable and future ready infrastructure.



## SITUATION

Diagnostic approach to customer needs and current physical data center state.

01

## SITUATION

Driven to continue to push new business innovations, this leading Fortune 500 Financial Data Services Company was looking to migrate off their current HP platform and institute a high performance standardized platform. Coinciding with this new venture the institution needed to consolidate eleven US data centers down to two, migrate to a new hosting platform before contract termination to avoid fees, and greatly reduce power costs by designing a more cost-effective and energy efficient data center.

## Converged Infrastructure Solutions:

## Real Benefits You Can Count On



**Assessment**  
reduced up to 80%



**Planning**  
reduced up to 80%



**Fulfillment**  
reduced up to 90%



**Deployment**  
reduced up to 65%

**PANDUIT**<sup>®</sup>

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